



Financial Results for 3Q FY2024

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Results for 3Q FY2024

Overview of Results for 3Q FY2024

		3Q FY2023	3Q FY2024	Change	Rate of Change
Net sales	(Millions of yen)	39,201	41,792	2,590	+6.6%
Operating income	(Millions of yen)	3,341	3,439	97	+2.9%
Operating income ratio		8.5%	8.2%	▲0.3P	—
Ordinary profit	(Millions of yen)	3,500	3,384	▲ 116	▲3.3%
Net income attributable to owners of parent	(Millions of yen)	2,706	3,465	759	+28.1%

Note: We have changed our scope of consolidation. We added Toagosei Vietnam Co., Ltd. from 2Q FY2024 (20 consolidated subsidiaries and 2 equity-method affiliates).

Overview of Results for 1-3Q FY2024

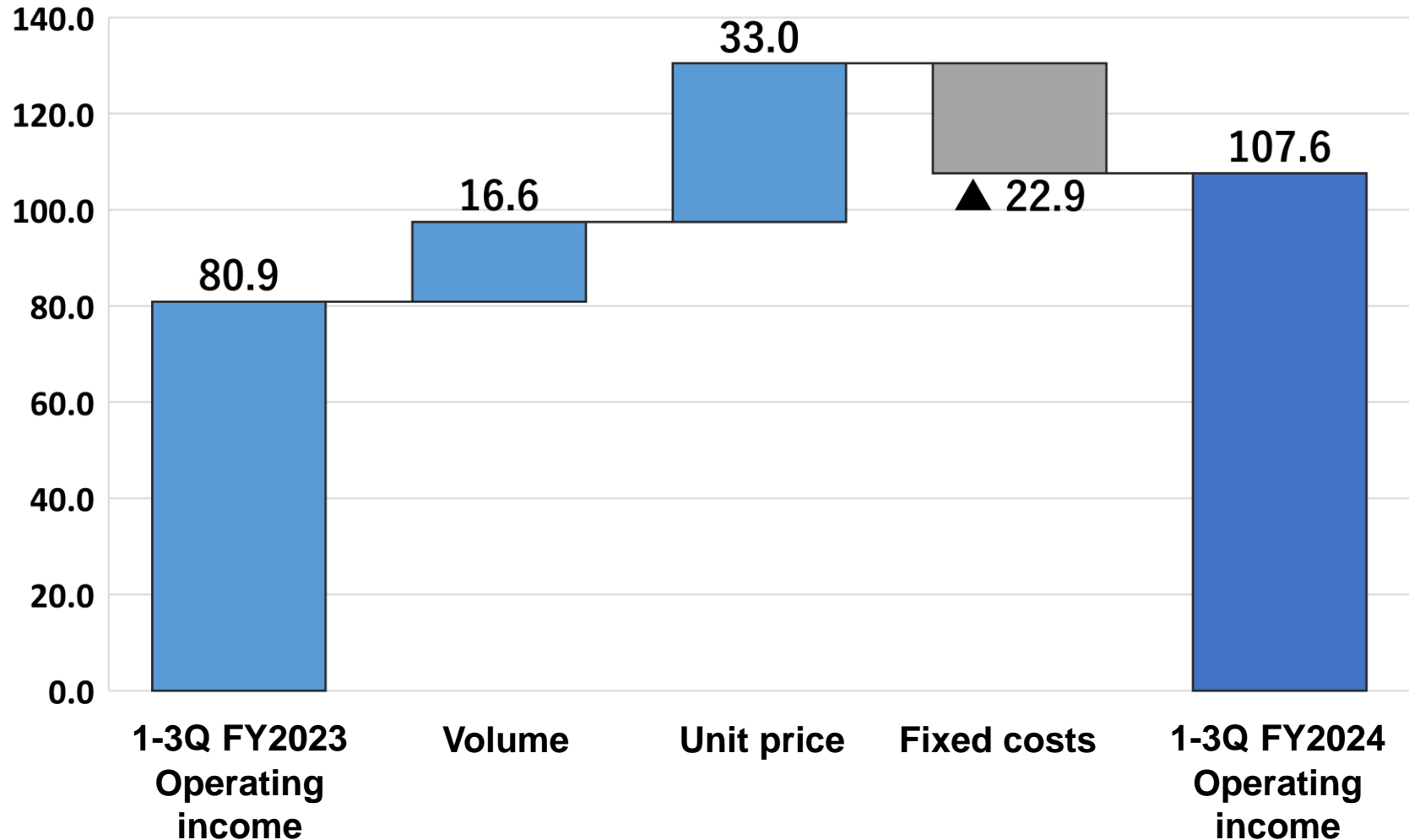
		1-3Q FY2023	1-3Q FY2024	Change	Rate of Change
Net sales	(Millions of yen)	116,149	123,363	7,214	+6.2%
Operating income	(Millions of yen)	8,088	10,762	2,674	+33.1%
Operating income ratio		7.0%	8.7%	1.8P	—
Ordinary profit	(Millions of yen)	9,672	12,142	2,469	+25.5%
Net income attributable to owners of parent	(Millions of yen)	8,175	10,506	2,331	+28.5%
Net income per share	(Yen)	68.66	92.15	23.5	+34.2%

Note: We have changed our scope of consolidation. We added Toagosei Vietnam Co., Ltd. from 2Q FY2024 (20 consolidated subsidiaries and 2 equity-method affiliates).

Analysis of Changes in Operating Income

1-3Q FY2024 107 Billions of yen Year-on-year 26 Billions of yen

(Billions of yen)



Consolidated Results (by Segment) 3Q

(Millions of yen)

Net sales	3Q FY2023	3Q FY2024	Volume	Unit price	Change
	A	B			B - A
Commodity Chemicals	18,005	19,718	799	914	1,713
Polymer & Oligomer	8,562	8,785	113	110	222
Adhesive Material	3,255	3,437	80	102	181
Performance Chemicals	2,306	2,561	274	(20)	254
Plastics	6,588	6,810	170	52	221
Other/adjustments	485	482	(4)	0	(4)
Total	39,202	41,792	1,434	1,157	2,591

(Millions of yen)

Operating income	3Q FY2023		3Q FY2024		Change
	Operating income	Operating income ratio	Operating income	Operating income ratio	
Commodity Chemicals	1,905	10.6%	1,981	10.0%	75
Polymer & Oligomer	939	11.0%	1,066	12.1%	127
Adhesive Material	161	4.9%	141	4.1%	(21)
Performance Chemicals	257	11.1%	357	13.9%	100
Plastics	341	5.2%	392	5.8%	50
Other/adjustments	(262)	—	(499)	—	(237)
Total	3,342	8.5%	3,439	8.2%	97

Consolidated Results (by Segment) 1-3Q

(Millions of yen)

Net sales	1-3Q FY2023	1-3Q FY2024	Volume	Unit price	Change
	A	B			B - A
Commodity Chemicals	53,107	58,092	2,933	2,052	4,985
Polymer & Oligomer	24,987	26,031	676	367	1,043
Adhesive Material	8,863	10,028	592	572	1,164
Performance Chemicals	7,591	7,641	73	(23)	50
Plastics	20,177	20,111	(377)	312	(66)
Other/adjustments	1,421	1,457	35	0	35
Total	116,149	123,363	3,934	3,280	7,214

(Millions of yen)

Operating income	1-3Q FY2023		1-3Q FY2024		Change
	Operating income	Operating income ratio	Operating income	Operating income ratio	
Commodity Chemicals	4,110	7.7 %	6,173	10.6 %	2,062
Polymer & Oligomer	2,278	9.1 %	3,189	12.3 %	911
Adhesive Material	(0)	—	373	3.7 %	373
Performance Chemicals	1,216	16.0 %	943	12.3 %	(272)
Plastics	1,010	5.0 %	1,039	5.2 %	29
Other/adjustments	(526)	—	(958)	—	(430)
Total	8,088	7.0 %	10,762	8.7 %	2,674

Consolidated Statement of Income 1-3Q

(Non-operating Income/Expenses and Extraordinary Income/Losses)



(Millions of yen)

Non-operating income/expenses	1-3Q FY2023	1-3Q FY2024	Change
Interest and dividend income	900	1,214	313
Equity in earnings of affiliates	151	138	(12)
Foreign currency exchange gains	399	256	(142)
Rent income on non-current assets	136	76	(60)
Miscellaneous income	281	91	(190)
Interest expenses	(96)	(111)	(14)
Environment readiness fee facilities expenses	(63)	(146)	(83)
Miscellaneous expenses	(9)	(8)	0
Miscellaneous expenses	(114)	(129)	(14)
Total	1,584	1,380	(204)

(Millions of yen)

Extraordinary income/losses	1-3Q FY2023	1-3Q FY2024	Change
Gain on sales of investment securities	1,998	3,360	1,362
Gain on sale of non-current assets	—	8	8
Subsidy income	84	71	(12)
Loss on disposal of non-current assets	(168)	(971)	(802)
Loss on disaster	—	(75)	(75)
Loss on valuation of investment securities	(3)	—	(3)
Loss on sale of investment securities	(2)	—	(2)
Total	1,907	2,394	486

*“Loss on disaster” is the amount of loss due to the Noto Peninsula earthquake that occurred in January 2024.

Exchange rate	Sep. 30, 2023	Dec. 31, 2023	Sep. 30, 2024
Yen/USD	149.58	141.83	142.73
Yen/THB	4.09	4.13	4.41

Naphtha price	Average for Jan. to Sep. 2023	Average for Jan. to Sep. 2024
Yen/kl	65,867	76,133

Consolidated Balance Sheet

(Millions of yen)

	Dec. 31, 2023	Sep. 30, 2024	Change
Current assets	134,860	115,700	(19,160)
Cash, deposits and securities	39,108	22,461	(16,646)
Notes and accounts receivable	51,102	50,494	(607)
Securities	17,000	13,000	(4,000)
Inventories	24,792	24,663	(128)
Other current assets	2,904	5,129	2,225
Allowance for doubtful receivables	(47)	(49)	(2)
Fixed assets	137,425	153,392	15,967
Property, plant and equipment	96,532	111,747	15,215
Intangible fixed assets	1,579	1,680	101
Investment securities	32,912	33,488	576
Other fixed assets	6,401	6,475	74
Total assets	272,285	269,093	(3,192)

	Dec. 31, 2023	Sep. 30, 2024	Change
Total liabilities	59,767	58,622	(1,145)
Notes and accounts payable	19,091	16,901	(2,189)
Bank loans	11,095	11,130	34
Accrued income taxes	2,281	1,899	(381)
Other liabilities	27,298	28,690	1,391

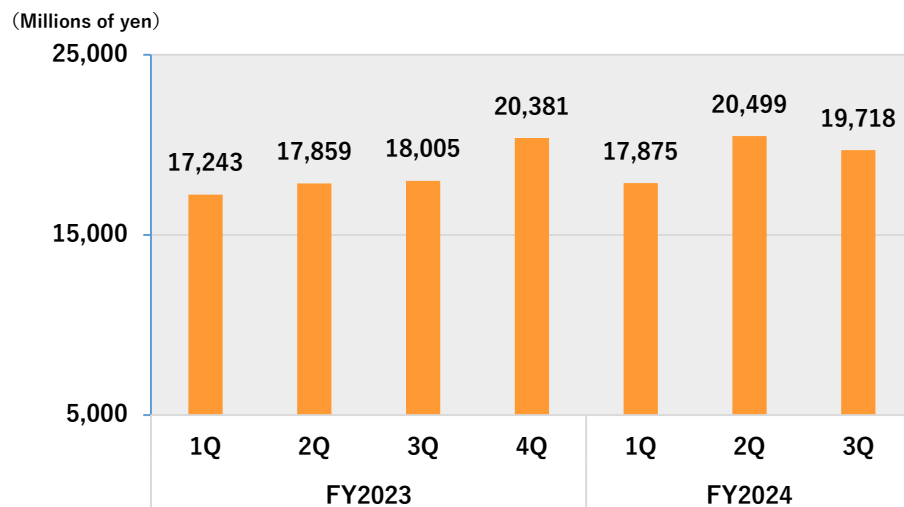
Total net assets	212,518	210,470	(2,047)
Shareholders' equity	193,828	191,263	(2,565)
Accumulated other comprehensive income	17,681	18,165	484
Non-controlling interests	1,008	1,042	33
Total liabilities and net assets	272,285	269,093	(3,192)

Net worth ratio	77.7%	77.8%	0.1%
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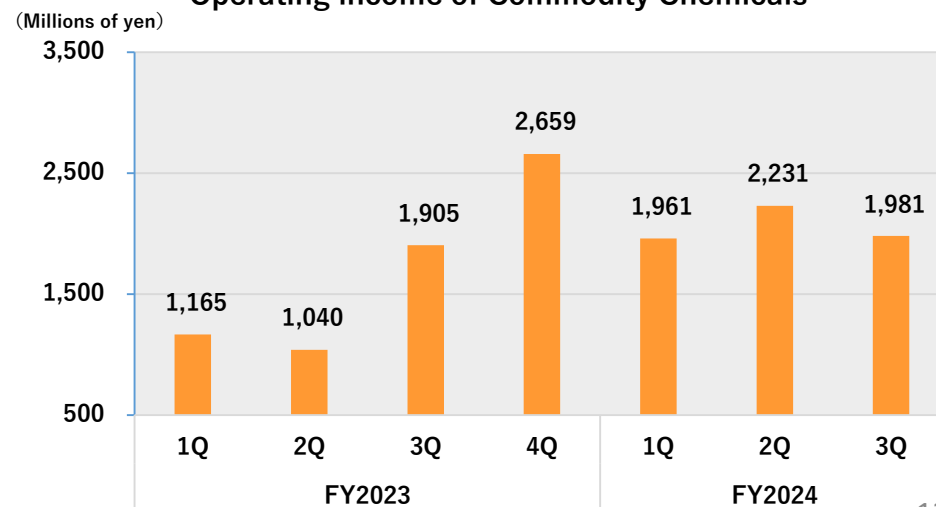
Appendix

Sub-segment of Commodity Chemicals Business	Year-on-year Comparison		Reason for the Net Sales Change
	3Q FY2024 Accounting Period	1-3Q FY2024 Cumulative Total	
Inorganic chemicals	102%	105%	Net sales increased due to a general increase in sales volume
Acrylic monomers	118%	116%	Net sales increased due to higher sales volume and revised sales prices in response to rising raw material costs
Industrial gas	96%	108%	Net sales increased due to an increase in sales volume because of steady demand

Net Sales of Commodity Chemicals Business



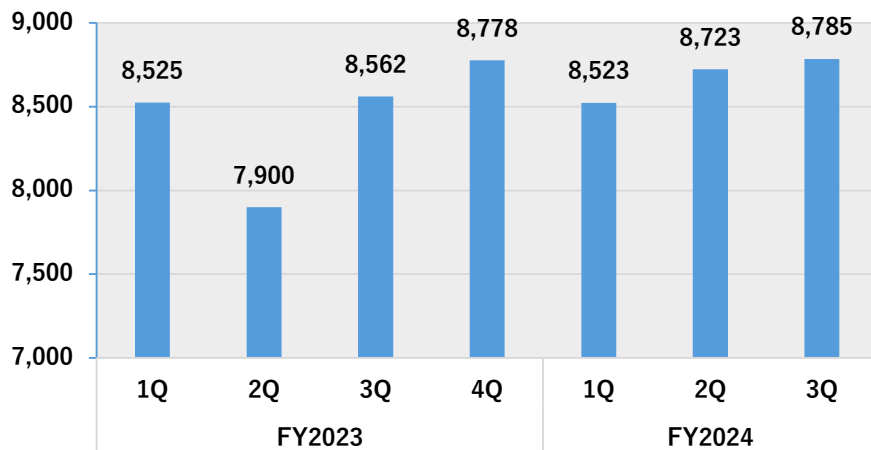
Operating income of Commodity Chemicals



Sub-segment of Polymer and Oligomer Business	Year-on-year Comparison		Reason for the Net Sales Change
	3Q FY2024 Accounting Period	1-3Q FY2024 Cumulative Total	
Polymers	105%	107%	Net sales increased due to an increase in sales volume for automotive parts
Oligomers	105%	110%	Net sales increased due to a steady increase in sales volume for display-related products
Flocculants	99%	97%	Net sales decreased due to a decrease in sales volume overseas

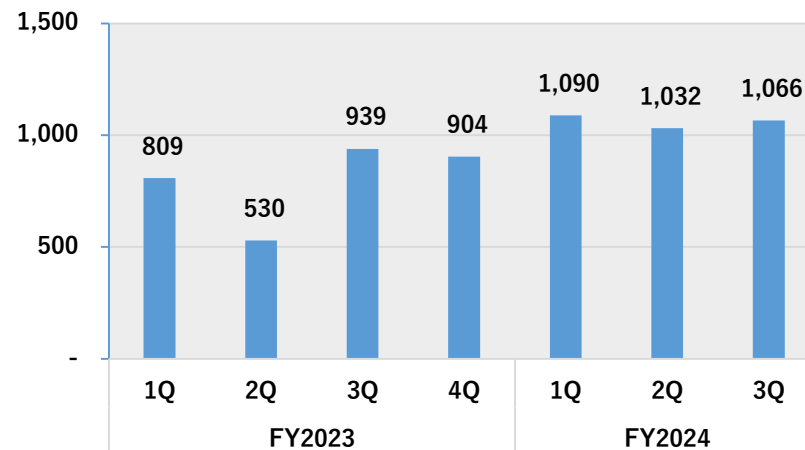
Net Sales of Polymer & Oligomer Business

(Millions of yen)



Operating income of Polymer & Oligomer

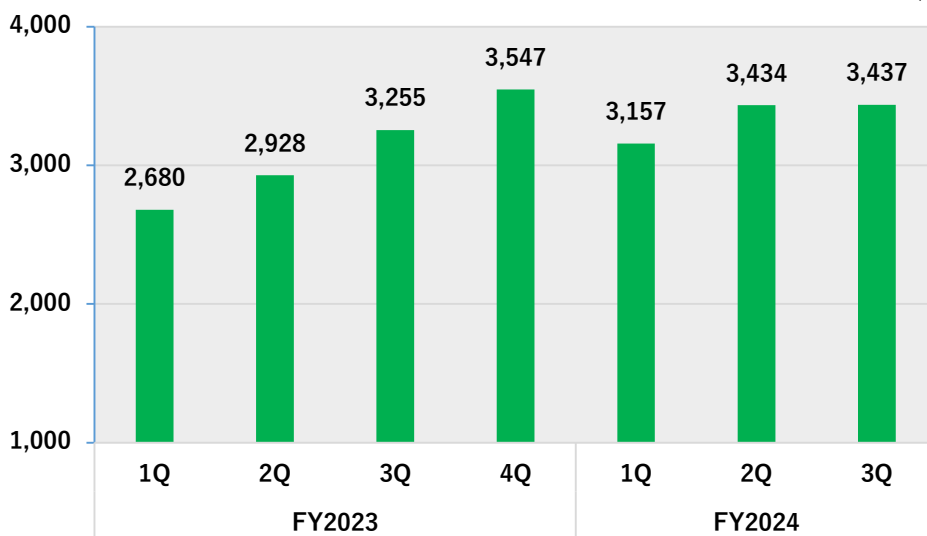
(Millions of yen)



Sub-segment of Adhesive Materials Business	Year-on-year Comparison		Reason for the Net Sales Change
	3Q FY2024 Accounting Period	1-3Q FY2024 Cumulative Total	
Instant glue	103%	115%	Net sales increased due to an increase in sales volume in Japan and the US
Functional adhesives	108%	114%	Net sales increased due to an increase in sales volume for automotive batteries and electronic components for smartphones

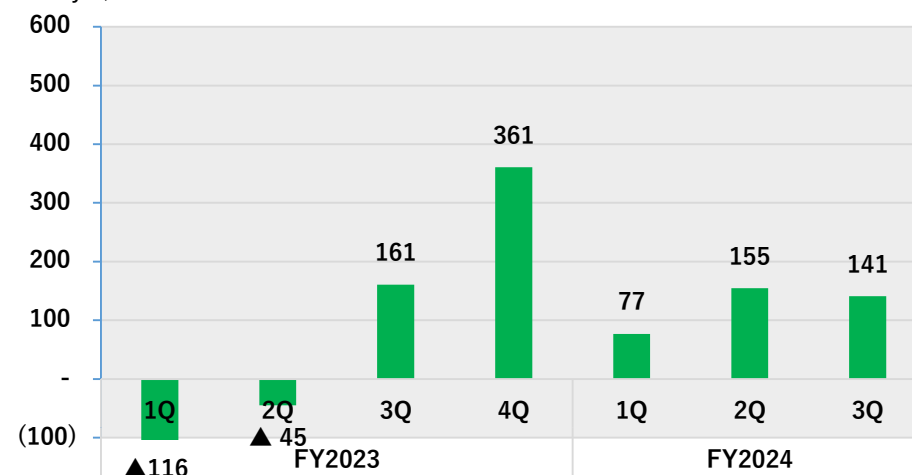
Net Sales of Adhesive Material

(Millions of yen)



Operating income of Adhesive Material

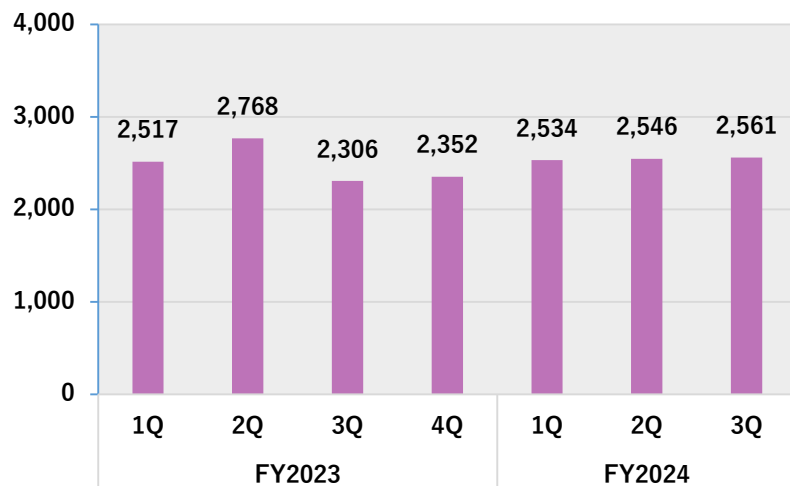
(Millions of yen)



Sub-segment of Performance Chemicals Business	Year-on-year Comparison		Reason for the Net Sales Change
	3Q FY2024 Accounting Period	1-3Q FY2024 Cumulative Total	
Inorganic functional Materials	105%	110%	Net sales increased due to an increase in sales volume of Inorganic ion capture agent
High-purity inorganic chemicals	112%	104%	Net sales increased due to steady shipments of memory and an increase in sales volume
Newly developed products	750%	9%	Net sales decreased due to a reduction in the number of test samples sold for medical care products.

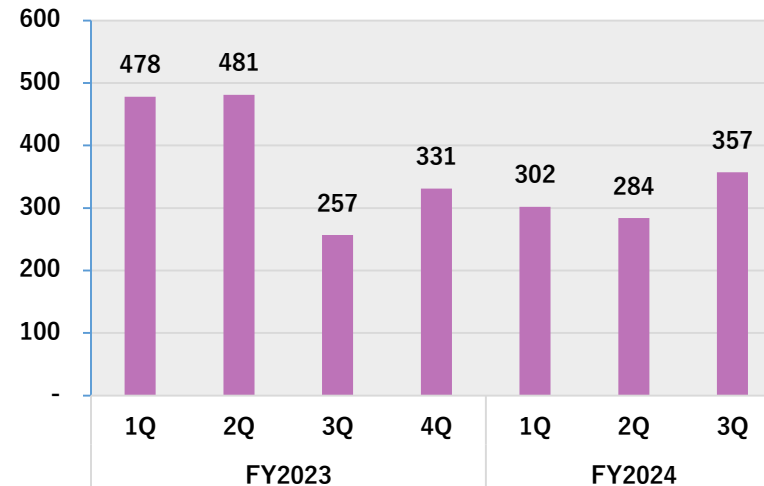
Net Sales of Performance Chemicals

(Millions of yen)



Operating income of Performance Chemicals

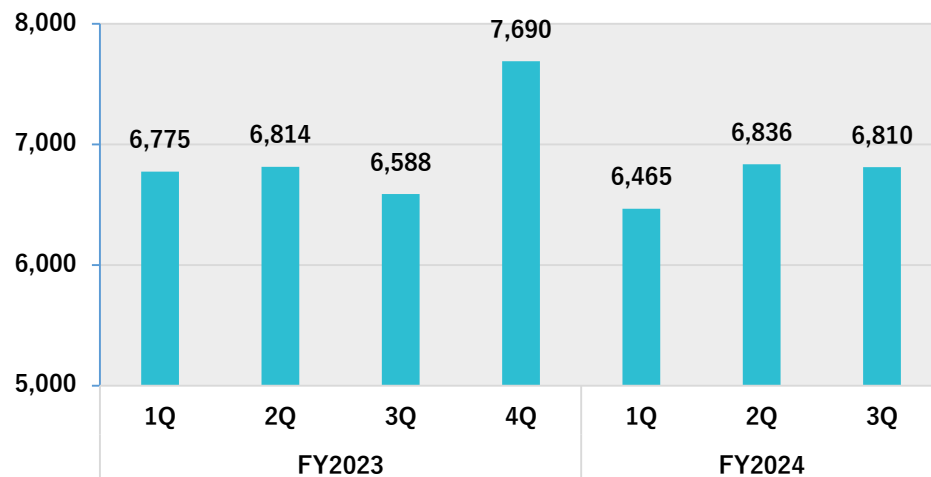
(Millions of yen)



Sub-segment of Plastics Business	Year-on-year Comparison		Reason for the Net Sales Change
	3Q FY2024 Accounting Period	1-3Q FY2024 Cumulative Total	
Piping equipment	97%	96%	Net sales decreased because of the impact of the slump in the number of projects starting on home construction
Nursing care	106%	99%	Net sales decreased due to a general decrease in sales volume
Elastomer compounds	129%	109%	Net sales increased due to higher sales volumes of automotive and home appliance parts.

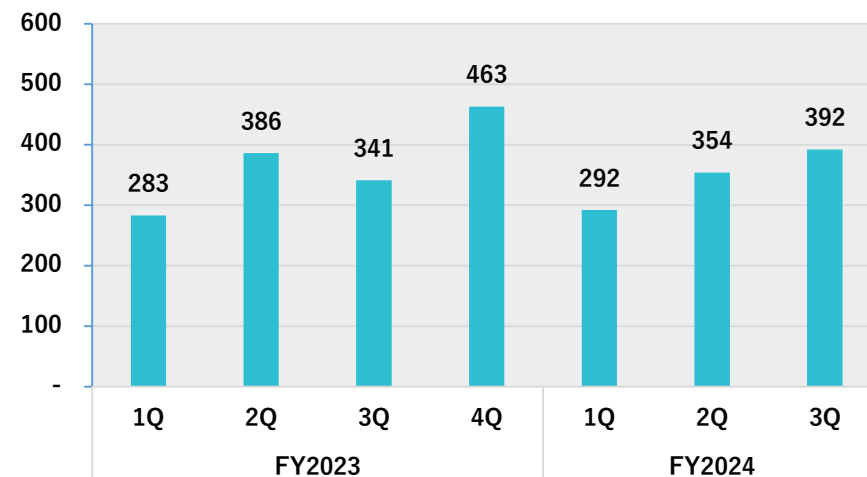
Net Sales of Plastics

(Millions of yen)



Operating income of Plastics

(Millions of yen)



The logo for TOAGOSEI, featuring a stylized green 'G' with a blue dot and a blue 'i' with a blue dot, followed by the word 'TOAGOSEI' in blue capital letters.

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- The earnings forecasts include forecasts based on information available as of the date of the publication of this document. Actual results may differ to the figures contained herein due to various factors which may change in the future.
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